



## Alcentra US Middle Market Lending

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**Alcentra US Middle Market Lending provides debt and equity capital to support management buyouts, recapitalizations, acquisition financing and growth capital.**

We are long term investors and structure our investments with that philosophy in mind. Given the long term nature of our source of capital, we operate with stability and patience.

Since our first investment in 1998\*, we have been committed to being a flexible investment partner to business owners, family offices, financial sponsors and independent sponsors. We invest throughout the capital structure based on a company's business needs.

### Investment Focus

**Investments:** Unitranche Debt, Second Lien Loans, Subordinated Debt, Preferred Equity, and Common Equity

**Target market:** Companies with EBITDA between \$5 million to \$50 million

**Investment Size:** \$5 million to \$40 million per transaction. Alcentra participates in transactions that require additional capital through its affiliates and will co-invest with other funds.

**Industries:** Healthcare services, technology, business and outsourced services, media, light manufacturing, energy services, consumer, and defense and government services

**Sponsorship:** Alcentra makes investments in transactions with Private Equity Sponsors, Independent Sponsors or directly with Entrepreneurs/ Business Owners and Companies directly

### Investment Profile

#### Preferred Investment Characteristics

We provide capital to middle market companies in a wide range of industries and look for opportunities that possess the following characteristics:

- Headquartered in North America
- Experienced management team
- Demonstrated growth

We invest in equity securities issued by companies in which we also provide debt capital. Our equity investments are typically structured as minority co-investments, but may take other forms.

Alcentra US Direct Lending is able to customize our investment given the particular needs of each transaction. We are flexible with respect to interest rate, coupon (cash pay or PIK), maturity, subordination, security and equity participation.

**Direct all investment opportunities to Karin Kovacic at [karin.kovacic@alcentra.com](mailto:karin.kovacic@alcentra.com) or 212-922-8324**

\* BNY Mezzanine Partners formed and made their first investment in 1999.



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**PharmaLogic** is a provider of outsourced radiopharmaceuticals products used by hospitals for medical imaging (i.e. heart, liver, brain, and lung scans).



**Battery Solutions** provides cost-effective fully-managed battery-recycling kits, systems, and services to corporations, governments, municipalities, and households across the country.



**QRC Technologies** designs, develops, and services a host of proprietary Radio Frequency products and provides comprehensive integrated solutions primarily for government, military, and law enforcement agencies.



**Southern Technical Institute** is a for-profit vocational college with six campuses located in central Florida.



**Nation Safe Drivers** is a provider of towing and roadside assistance services, as well as related insurance products.



**Graco** is a distributor of chemical products and value-added services to variety of participants in the OEM maintenance, repair and overhaul supply chains in the aerospace and defense sectors.



**Alarm Capital** is a security and alarm monitoring company servicing households and commercial businesses.



**Alpine Waste**, headquartered in Denver, C.O., is a vertically integrated waste management and recycling company



**D4C Dental Brands** is a leading pediatric dental service organization with 41 affiliated dental offices in Georgia and South Carolina.



**GST AutoLeather** is one of the larger global suppliers and producers of interior automotive leather products.



**A2Z Wireless** is one of the national premium retailers for the Verizon Wireless Indirect Channel



**Healthcare Associates of Texas** is an integrated physician practice group ("PPG") providing primary care and multi-specialty care via 3 locations in the Dallas-Fort Worth metro area



**Conisus** is an outsourced medical service provider specializing in promotional drug marketing and medical education to the oncology and hematology industry.



**XGS** is a nationwide logistics provider of time definite surface transportation, warehousing, distribution, related value-added services, and specialized Less-than-Truckload ("LTL") services



**Bioventus** is a global leader in orthopedic healing products, offering active healing therapies in bone growth stimulation and osteoarthritis injections.



Founded in 2009 and headquartered in Aurora, IL, **NTI** provides design, installation, splicing and testing of fiber optic cables



**DBiServices** provides infrastructure maintenance, operations and management solutions primarily in North America.



**Stancor, Inc.** founded in 1985 and manufactures and assembles electric submersible pumps, controls, accessories and replacement parts.



**VECTRA Technologies, Inc.** engages in the design, licensing, procurement, fabrication, sale, and lease of equipment for the packaging and transportation of radioactive waste and nuclear material.



Based in St. Mary's, PA, **MPP** is a leading manufacturer of ferrous and aluminum powder metal components for use in the automotive, lawn and garden and light industrial sectors.



**NWN** is a regionally-focused provider of IT equipment and mission critical services.



**Medsurant** is one of the three leading national providers of intraoperative monitoring ("IOM") services to hospitals and clinics.



**FST Technical Services** is an outsourced business service provider to the semiconductor and biopharmaceutical industries.



**Superior** is the largest provider of systems integration, engineering and technical services to the biotech industry in the Northeast.